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Utah Trucking Association 4181 West 2100 South West Valley City, Utah 84120 Phone: 801-973-9370 | Fax: 801-973-8515 www.utahtrucking.com I really enjoy riding my motorcycle on great Utah highways and other highways around this great country. Often when I am riding my motorcycle there will be a few others riding with me. Together we really enjoy seeing the country from the seat of our motorcycles and sampling food at the local eatery wherever we are. One of the things we enjoy most is a winding, curvy highway that we can feel the corner pulling us down into our seats while our foot pegs lightly glide along the pavement letting us know we can't lean down much more.

When we find one of these highways several of us become as one, riding in unison with each other. Especially my friend Dave Manasco. It doesn't matter what the riding conditions are, how fast we are going or how tight the corner, I always know exactly where Dave is, just off my right rear corner and I know that any action I make, he will mirror and be right there behind me. From this position Dave is also able to give guidance to me by letting me know if I need to make an adjustment or if I need to be more careful. I also know that any move I make will affect Dave as well.

This is true with Dave whether we are riding motorcycles or working. I always know where Dave is and just what he will do and I always know he is right there with me. There are several



people in my life and in my company like Dave. I can always depend on them, on their character and on their performance. It has been my experience that whenever I have been successful, it is when I have been able to be in sync with others who are working on the same thing I am and moving in the same direction.

If I'm not careful, I find myself trying to go in one direction while others around me seem to be going in a different direction. In trucking companies, it seems like management is often pulling one way and drivers another and upper management still another or at least have different priorities.





We also see this between individuals, businesses and government. Each can have a great cause and be trying to do great things but if those are not in line with each other progress will grind to a halt and everyone gets upset. However, when the time and effort is exerted and individuals, businesses and government line up with each other progress moves forward in a meaningful way.

This is one of the great things about the Utah Trucking Association. The main purpose of our association is to bring understanding and to unify and unite in cause and action therefore building strength in individual companies as well as the association. I am honored to be a member and grateful for the strength I have received through association. I always know where the UTA is and that I can use it as a guide and support in my business and it will always be just off my right rear corner giving support and offering correction when needed.

All of us have great challenges personally or professionally we face occasionally or often and I hope that we each have good people around us we can get in sync with and become stronger by being united together.

It has been my great pleasure to serve as president of this great association for the past two years. I am better for it and so grateful each of you have allowed me this privilege. I do love this industry and you good people.

Happy Highways Mark Droubay Double D Distribution



Dear Association Members and Friends,

In considering what I might like to say in this message. I realized that we, as an association, are in perhaps the most exciting time of each year. We are in the middle of a legislative session, we are preparing for our annual SuperTech competition, the annual convention planning process is well underway, Southern Utah Trucking Association (SUTA) is vigorously putting the final touches to their scholarship fundraising golf tournament and the Truck Driving Championship committee is planning this year's competition. In thinking about all of these events, I have a strong sense of gratitude for the many who dedicate their time and talents to making sure that each of these activities occur seamlessly.

By the time this edition is published, we will be traveling to St. George for our convention. I get so excited about seeing many of you at that event and encourage those who have not had the opportunity to join us to do so. This year's committee have determined the theme to be "Drive United". Of course, this is a play on words. Our industry is all about drivers and driving. Our association is similarly committed to driving concepts, image, goals, objectives and initiatives. I appreciate the committee's vision in selecting this theme. According to dictionary.com, the most familiar definition for drive as a verb is: "to convey a vehicle". For the purpose of our convention, the definition that makes a lot of sense is: "to strive vigorously toward a goal or objective; to work, play, or try wholeheartedly and with determination. As a verb, drive is defined as: a vigorous onset or onward course toward a goal or objective. United is defined as: made into or caused to act as a single unit; formed or produced by the uniting of things or persons; agreed or in harmony. After examining these definitions, I cannot think of a better way to portray our



association. We are comprised of hard workers and vigorous advocates. We have spoken with a common voice since 1932 and as witnessed by all who attend our events, we know how to play wholeheartedly.

As we look to our future, it will be necessary to continue to work together. The population in Utah is expected to double in the next 20 years. This will obviously increase freight needs as well. These facts will require us to think about the way we do business. It has already caused the legislature to think about new ways to fund infrastructure and minimize congestion. We need to continue to drive our message and work together to improve efficiencies and safety while leading important policy decisions. Please come take part in our convention, get to know your fellow members and have a ton of fun.

Sincerely,

Rick Clasby Executive Director





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The Utah Trucking Association is excited for the 2018 Management Conference and Trucking Expo. The convention planning committee has worked hard over the last year to bring the Utah Trucking Association members a valuable, entertaining, and educational convention that offers plenty of opportunities to make new acquaintances and enjoy each other's company. The theme "Drive United" is, of course, a play on words. As an industry we know all about driving and drivers. As an association we are committed to driving principles, image initiatives, etc. we do this best when united. Check out what we have in store for this year:

Wednesday, May 9

9:00 am - 4:00 pm Expo Hall Setup

11:00 am – 4:00 pm Booths Move-In, Exhibit Setup

10:00 pm - 6:30 pm Check-in and Onsite Registration -

North Lobby

1:00 pm - 4:00 pm Sporting Clay Tournament -

Purgatory Clay Sports, Hurricane, UT

*NEW TIME SLOT THIS YEAR!

1:00 pm - 1:30 pm

Check-in

1:30 pm – 3:30 pm Tournament 3:30 pm – 4:00 pm

Annie Oakley Tournament

Directions:

From St. George, Ut take I-15 North to Exit #16. Go South on SR-9 to the 2nd set of stoplights, turn right (South) and follow the Southern Utah Shooting Sports Park signs

5:00 pm - 6:15 pm Board of Directors Meeting -

Sunbrook C



6:30 pm - 8:00 pm **Opening Social Dinner**

& Safety Awards -Garden Room Awards photos in Sunbrook B

Dessert & Live Auction 8:00 pm - 9:30 pm

Expo Hall

Thursday, May 10

7:00 am Check-in and Onsite

Registration

Opening Session & 7:30 am - 9:00 am

Breakfast - Ballroom A Guest Speaker: Jason Chaffetz,

Former Congressman

9:00 am - 10:00 am Expo Hall Reopens

10:00 am - 11:30 am Bingo Extravaganza (Spouse Program) - Ballroom B

10:00 am - 10:45 pmMorning General Session - Entrada

Panel Discussion: Trucking; and it's Impact on the Environment

10:00 am - 11:00 amBreak

11:00 am - 12:00 pm Mid-Morning General Session - Entrada

> Ty Bennet, Leadership Inc.: Changing Lives-One Leader

at a Time

12:00 pm - 2:30 pm Lunch & Silent Auction in - Expo

Hall

Afternoon General Session -2:30 pm - 3:30 pm

Entrada

Derek Miller, World Trade Center Utah: Utah's Place in the Global

Economy

President's Reception -5:30 pm - 6:30 pm

Garden Room

6:30 pm - 8:30 pm Closing Social Banquet

& Awards Presentation - Ballroom A **Entertainment: Tim** Gabrielson, Magic Man:

Smiling is a Choice



Golf Tournament at Sunbrook Golf Course 2366 Sunbrook Dr, St George

7:00 am - 8:00 amContinental Breakfast &

Check-in

8:00 am - 12:30 pm **Shotgun Start**

Lunch & Awards 12:30 pm







By Alec Curtis Zero Fatalities

Driving full time can be a dangerous line of work, especially when you drive 80,000 pound Semi-Trucks and heavier. When driving vehicles of that size, every vehicle on the road has the potential to be dangerous. While getting your CDL teaches how to drive the big trucks, often times it seems passenger vehicles on the road do not get the same education on how to drive around the big rigs.

how to safely drive around the trucks that travel our state. The

UDOT sponsors a program called Truck Smart, directed to help this exact issue that every truck driver is all too familiar with. The program focuses on teaching young up and coming drivers

students are taught about the trucks' "No-Zones," stopping distance, and wide turns, among other key safe driving tips.

The key to the Truck Smart program is the trucking industry itself – if it were not for you, we could not make this happen in reaching these students to hopefully decrease and stop truckrelated fatalities. The program had the help of 42 different trucking companies in 2017 and is currently in 85 schools

across Utah, while still growing. Having the truck at the school with the students allows them to actually get inside and see what is really visible from the cockpit for truck drivers. This hands-on approach is what makes the rest of the presentation really have the power to be effective, as they see first-hand just how big these blind spots are.

In 2017 the program gave 582 presentations reaching 17,151 students, as well as their parents. Throughout the first two months of 2018, 102 presentations have been given; almost double the number given in 2017 for those two months. The success of the program can be seen in its rapid growth

throughout the state and could not be made possible without the help of the companies who provide the trucks to be used at the presentations. We thank you for continued support and help in providing this memorable teaching experience for Utah students.

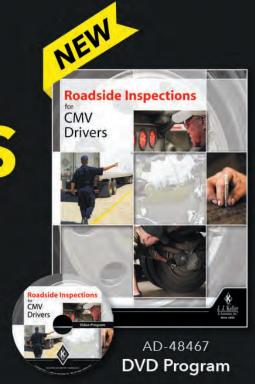
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THANKS TO OUTGOING PRESIDENT

MARK DROUBAY FOR YEARS OF

DEDICATED SERVICE

By Skyler Droubay Contributor

Mark Droubay has served as the Utah Trucking Association's President since May of 2016. He has been an energetic and committed leader. Prior to becoming President, he served as a member of the Executive Committee and held Vice Chair and Treasure positions. While serving in these various positions, Mark also dedicated tremendous time and vigor to chairing the fundraising effort for the association's headquarters building project. He has been an exemplary leaders and advocate for the association and deserves much appreciation.

His entire life has been defined by hard work and service to others. He is loved by so many and continues to build new friendships each day. In 1984, when he started his company Double D Distribution, he had one truck and figured someone would always be willing to pay him to haul something. As he continued driving

demand grew for his services and he took an opportunity to buy another truck and hire an employee. He always felt that his employees are just as important as his customers and that everyone he works with or even associated with throughout the day deserved his time and attention.

Double D Distribution has grown over the past 34 years but his service at work and at home has not slowed down one bit. More recently, Mark has been as busy as ever. In 2010, he saw a need for unity among all who worked in the asphalt industry. Due to his positive experiences with being involved with trucking association and seeing the

strength that came from working together, he decided to take action and rallied together a handful of people to create the Utah Asphalt Pavement Association (UAPA). This group has grown since 2010 from a conference room of people to 86 members (cities, government departments, companies, etc.) and an annual UAPA conference that had more than 1,100 attendees in 2018.

Soon after his work of founding a state-wide organization had wrapped up, in the Spring of 2012 he was asked to serve as a Bishop for the Church of Jesus Christ of Latter Day Saints, which he gave his whole heart and soul to until he was released in 2017. In the Fall of 2012, Mark became a Grandpa, 2 days after his 50th birthday, and now has 3 granddaughters. He already had established a firm reputation in his family that he would do

anything for them day or night, and his little granddaughters already know that is the same for them.

During this time of heavy activity and responsibility the association decided it was appropriate to build their own building. While the leadership was debating that decision, Mark demonstrated his commitment by writing a check and laying it on the table, which made him the first donor to the new building. He accepted the assignment to lead the efforts to raise money to build the building.

As the association President, Mark's goal has been to raise the industry's perception of truck drivers, hoping that we could all



view them once again as the highway heroes we once knew them to be. In his own company it became clear that it had outgrown its current space and needed to move. With no good options to rent or buy existing space, he had to find property and build his own facility, which would be his company's very first building. All throughout the design process, he laid out the building by asking himself what would make it most comfortable and usable for his employees. Many times, during the construction process he has talked about making his drivers, mechanics,

and office personal feel like they would be staying in a Little America Hotel while at work. After 34-years in business, he is not only still putting his time and energy into taking care of those he works with but has shown he is also willing to invest a lot of money to ensure his team is comfortable and feel appreciated.









The most common IT issues are not necessarily due to user error, but simply outdated systems or hardware. In discussion with talked with IT experts, the four most common IT challenges and fixes are:

1. SLOW INTERNET

The speeds you receive from your internet service provider may be limited by the hardware you have in place. If you are paying for a set amount of internet but receiving much less than what you expect, make sure you are not bottlenecking bandwidth somewhere with outdated hardware such as firewalls, switches or access points.

2. SLOW MACHINES

If your PC is running slowly, the first thing anyone should do is to make sure they do not have unnecessary data on their machines. Consistently clearing out your Documents, Downloads and Desktop are ways to drastically increase performances. Pairing that with a Solid-State Drive is guaranteed to speed things up.

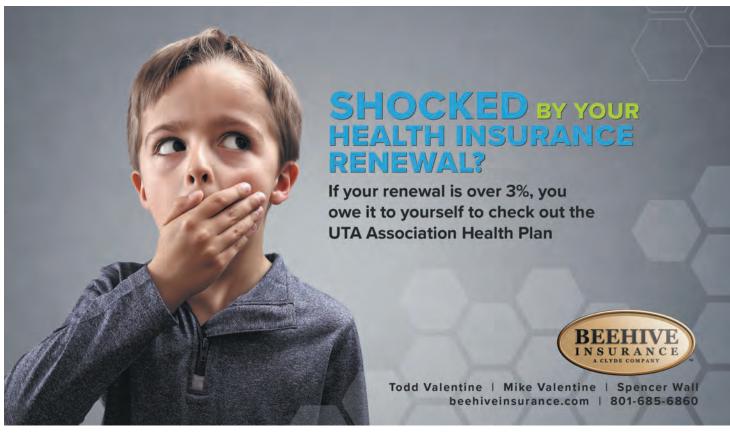
3. BACKUPS

If there is anything on your machine that would set you back if you lost it, this data should be backed-up. If it is small enough, there are many services that offer limited storage for free. Google Drive and Microsoft OneDrive are great solutions to backup small amounts of vital data.

4. UPDATES

Many people ignore Windows Updates as they are often seen as unnecessary or time consuming to deal with. Setting aside time to make sure systems are updated is crucial. Many security flaws are patched in updates so choosing to ignore those updates puts your machine and data at huge risk.

There you have it. Four very common problems experienced and the simple way they can be fixed.



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WHY AM I BEING AUDITED BY UDOT?

By: Steve Goodrich
UDOT Motor Carrier Division

An oft-asked question by those who are contacted by a UDOT investigator to participate in a full compliance or a focused review is "why do I have to have an audit?"

There are several reasons an investigator would come conduct a review on your company. Those are:

- CSA scores rise above their threshold percentage.
- A complaint.
- · Serious or fatal crashes.
- · Previous review with serious violations.

CSA Scores

CSA or Compliance, Safety, Accountability scores from the Federal Motor Carrier Safety Administration (FMCSA), fmcsa.dot. gov. When a percentile score exceeds the thresholds assigned to one or more of the BASIC or Behavior Analysis and Safety Improvement Categories scores, the company is at risk for an investigation so issues can be resolved to improve safety on our roads.

The percentile scores are based on a two year history of your roadside inspections. Each violation found on an inspection has an assigned score between 1 and 10 based on their probability of crash causation. Those can be viewed on your CSA page on the website listed above. Scores are updated monthly and are time weighted so the older the inspection, the less effect it has on your score. The lower your percentile score the better.

Each month FMCSA runs your scores through an algorithm and it spits out a percentile score for your company compared to other companies similar to yours. If those percentiles rise above the thresholds set by FMCSA you become eligible for an investigation. *View Chart for thresholds*.

BASIC	General	HazMat	Passenger
Unsafe Driving	>65%	>60%	>50%
Hours-of-Service	>65%	>60%	>50%
Driver Fitness	<80%	>75%	>65%
Drug/Alcohol	>80%	>75%	>65%
Vehicle Maintenance	>80%	>75%	>65%
Cargo Related	>80%	>75%	>65%
Crash Indicator	>65%	>60%	>50%

If you have three or fewer scores over the threshold, a focused review is conducted. If there are more than three scores above the BASIC, then a full compliance review is warranted.

Complaints

Complaints generally come from the public, law enforcement agencies and employees. Complaints are another avenue to trigger an audit. After the complaint is reviewed and it is determined to be valid you will be contacted by an investigator.

Crash - Severe or Fatal

Crashes cause attention to be placed on a carrier, especially high profile crashes. Those that cause severe property damage or have very serious injury or fatalities associated with the crash will mostly likely bring an investigator to your door. More than one crash in a 365 day period may also result in a crash alert in CSA that could be followed up on.

Previous Review with Serious Violations

If you have had a previous review and there were serious violations found during that review, you could be subject to a follow-up, especially if your CSA scores continue above the threshold.

These are the most common causes to bring a review, either full or focused to your place of business. By staying compliant with the regulations, having an effective maintenance program, and a safety program and culture in place can significantly reduce your opportunity for a compliance review.





TO CONSIDER

By: Ryan D. Nelson, Esq., SPHR Utah President, Employers Council

1. What is Hostile Work Environment Harassment?

Simply stated, harassment is unwelcome conduct based on protected characteristics. Petty slights, annoyances, and isolated incidents (unless extremely serious) will not normally rise to the level of illegality. Indeed, the laws proscribing harassment do not create a general code of civility for the American workplace.

Unlawful harassment occurs when behavior is:

- Directed at the employee because of the employee's protected status;
- Unwelcome to the employee;
- Offensive to a reasonable person; and
- Severe or pervasive such that it creates an intimidating, hostile, or offensive environment.

2. What are the Protected Characteristics?

- Employers with 15 or more Employees
- Race, Color, Religion, National Origin, Sex, Pregnancy, Disability, Genetic Information
- Utah adds: Sexual Orientation, Gender Identity, Religious Liberty (expressing religious or moral beliefs, or religious, political, or personal convictions)
- Employers with 20 or more Employees
 - Age (40 and older)

3. How is Sexual Harassment Different?

Sexual harassment is unwelcome sexual advances, requests for sexual favors, and other verbal or physical conduct of a sexual nature when this conduct explicitly or implicitly affects an individual's employment, unreasonably interferes with an individual's work performance, or creates an intimidating, hostile, or offensive work environment.

The victim as well as the harasser may be a woman or a man. The victim does not have to be of the opposite sex. The victim does not have to be the person harassed but could be anyone affected by the offensive conduct.

4. When and How to Respond to Harassment

Whenever a complaint of workplace harassment arises, employers must promptly and impartially collect and assess facts, and then take effective remedial action. An investigation alone, however, is not enough. An investigation that appears to be rigged to reach a pre-determined conclusion or is otherwise conducted in bad faith is insufficient. It may also result in the employer being determined to have adopted the offending conduct and its results, quite as if they had been authorized affirmatively as the employer's policy.

5. How to Protect your Organization

Prevention is the best tool to eliminate harassment in the workplace. Employers must take appropriate steps to prevent and correct unlawful harassment. They must clearly communicate that unwelcome harassing conduct will not be tolerated. They must establish an effective complaint or grievance process, providing anti-harassment training to their managers and employees, and taking immediate and appropriate action when an employee complains. Employers should strive to create an environment in which employees feel free to raise concerns and are confident that those concerns will be addressed.

Ryan D. Nelson, Esq., SPHR Utah President, Employers Council rnelson@employerscouncil.org / 801.364.8479

175 West 200 South / Suite 2005 / Salt Lake City, Utah 84101 801.364.8479 / EmployersCouncil.org





The Utah Truck Driving Championship is just around the corner. June 1st & 2nd are the big dates. The Championship will be held at the Utah State FairPark again this year. Last year 195 of Utah's best drivers competed to take the top honors in 9 different categories. The 1st place winners in each of the 9 categories will represent Utah at the 2018 National Truck Driving Championship in Greater Columbus Convention Center, Columbus, Ohio August 15-18, 2018. The 1st,2nd and 3rd place winners in each category will be honored at the Annual Driver

Awards Banguet on September 14th at Little America Hotel. The "Facts for Drivers" handbook are in. This is a great opportunity for your driver(s) to show their skill, knowledge and commitment to safety.

Check our website www.utahtrucking.com for registration information.

Look forward to seeing you and your drivers on June 1st.



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UTAH TRUCKING ASSOCIATION PRESENTS THE 2018



We strongly urge you to encourage your technicians to participate in the Utah Trucking Association 2018 SuperTech Challenge. We've also added a trailer track this year to encourage trailer technicians to participate. Space is limited - participants will be selected on a first come, first considered basis.

2018 Competition Schedule & Rules:

Friday, April 6, 2018

- Each competitor must check in at the Utah Trucking Association (4181 West 2100 South West Valley City, UT 84120) between **5:00pm** and **5:50pm**
- The written exam will begin promptly at 6:00pm and will conclude by 8:00pm
- Absolutely no electronic device use will be allowed during the written testing period
- Late arrivals will be disqualified
- Dinner will be provided

Saturday, April 7, 2018

- Each competitor must check in at Deseret Transportation (5200 West 390 South, Salt Lake City, UT 84104) between 7:00am and 7:45am
- The skills competition will begin promptly at 8:00am and will conclude at approximately **5:00pm**
- No one will be allowed to enter or leave once the competition begins
- Absolutely no electronic device use will be allowed during the skills testing period
- Late arrivals will be disqualified
- Breakfast and lunch will be provided
- An awards dinner will be held at the Utah Trucking Association at 7:00pm that evening
- All tools will be provided for the competition competitors may not use their own tools

- Contestants must wear closed-toe leather shoes, long pants, safety glasses, & provided competition shirt
 - Safety glasses will be issued at check in on Saturday
 - Competition shirt will be issued at check in on Friday
- Schedules will be passed out during check-in and will be announced during the event
- Contestants who are late or fail to attend will be disqualified
- Points will be deducted for foul language and unprofessionalism

The overall student winner and professional winner will be qualified for an all-expense paid trip to Compete in the National SuperTech Skills Competition

Student entry fee: \$75 | Professional entry fee: \$150

No refunds will be made after March 30, 2018

If you have questions, please call 801.973.9370 or email sarah@utahtrucking.com

Friday, April 6, 2018 - Saturday, April 7, 2018 **Deseret Transportation** 5200 West 390 South, Salt Lake City, UT 84104



The Utah Trucking Association 401(k) Plan

Now available to all Utah Trucking Association members!

By joining the Utah Trucking Association 401(k) Plan, you can provide an outstanding retirement plan, help save money, and spend less time administering it.

Member benefits

- No annual audit
- · Cost savings on the investments
- No individual Form 5500 reporting
- Minimal plan maintenance
- Flexible plan features, including safe harbor, Roth, and profit sharing
- Customizable 401(k) plan design options involving eligibility, matches, vesting schedules, and more

How?

The Utah Trucking Association 401(k) Plan, from a government reporting standpoint, is treated like one large plan. The end result for you is a 401(k) plan with competitive investments, outstanding service, and someone else doing a majority of the plan maintenance legwork.

Let us handle the paperwork for you

By participating in the Utah Trucking Association 401(k) Plan, virtually all administrative tasks can be offloaded from you to Transamerica and Utah Trucking Association.

Tasks that can be shifted may include:

- Administrative responsibilities
- Employee eligibility tracking
- Distribution processing
- Plan compliance
- Nondiscrimination testing
- Annual reporting
- · Participant enrollment/education

The result is more time for you to focus on running your business.

Strength in numbers

With many members in our association,, we bring a large, powerful group to one unified plan. When you utilize the Utah Trucking Association 401(k) Plan, you have all the advantages and flexibility of a stand-alone plan sponsor, but avoid the expenses and administrative burden associated with sponsoring a single employer plan.

Contacting Corby Dall

401k Advisors Intermountain President & Managing Partner corby@401kaim.com (801) 559-7774

Evaluation process is as easy as...



Providing the requested information for your evaluation



Scheduling a no-cost plan design evaluation meeting



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Having a fleet safety program can help keep your drivers and vehicles safe on the road, ensure necessary maintenance is made in a timely fashion and help to protect the company in the event of an accident. Because employers are responsible for the acts of their employees, a fleet safety policy can help mitigate fleet liability potential.

"Create a fleet safety program that takes into account the specific needs and exposures of your company," said Brendan Rooney, Northland Insurance Regional Vice President. "The road can be a dangerous place for employees, so it's essential that companies establish a formal and ongoing program of screening, testing, inspection and training."

Here are eight elements of a typical fleet safety program:

Identifying all of your drivers.

Your company may not be aware of the full extent of its non-owned vehicle exposure. You should identify everyone who drives on behalf of the business, even those employees that use personal or rented vehicles.

2. Management commitment.

Leadership support for the program can help assure that the program is consistently used.

3. Screening and selecting drivers carefully.

This can help create a reliable, safe team. Establish clear hiring standards and a thorough screening process for anyone who drives on company business.

4. Training drivers.

This can help to ensure that all drivers understand vehicle safety policies and procedures. All drivers should have access to information on safe driving strategies and techniques, including defensive driving instruction.

5. Managing drivers on an ongoing basis.

This is essential to help e nsure that drivers are following fleet safety rules and driving safely.

6. Managing accidents, when they occur.

This can help mitigate accident costs. It also helps you to understand your exposures and can reduce the potential for future losses.

7. Establishing written policies and procedures.

This sets clear, consistent expectations.

8. Formalizing a plan for vehicle inspection, repair and maintenance.

This can help reduce costly, unexpected breakdowns, and can help reduce the risk of accidents due to faulty equipment.

As new needs and exposures are identified, you can revise and add to your fleet safety program to create a plan that will help protect your business from unique risks that you may face.

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WHAT IS THE UTA HEALTH PLAN?

Groups of all sizes are looking for options to CONTROL the rising costs of insurance. The UTA Health Plan is a solution to the ACA imposed regulations.

The UTA Health Plan can help your company avoid the ACA Community Rating and join a large group pool of trucking companies to help control cost. Any Utah based trucking companies, and companies that directly support the trucking industry, can participate in the program.

Benefits Available Through the UTA Health Plan...











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MEMBER BENEFITS

- Groups with 2 to 100 benefit eligible employees can participate in the UTA Health Plan.
- The UTA Plan will not be subject to the "Essential Health Benefits" requirement.
- The UTA Plan will offer composite rates, not the age banded rates of a small group.
- By joining the UTA Health Plan, you are eligible for large group plan designs & premium benefits.
- Your group may choose from a wide variety of plans to meet your specific needs.

FOR MORE INFORMATION:

Contact Beehive Insurance

Todd Valentine | Mike Valentine | Spencer Wall 801-685-6860 | utahealthplan@beehiveinsurance.com









We can make it an advantage for you.

To learn more, call your agent or broker, or visit us at Northlandins.com/NorthlandAdvantagesM.

One Small Step or One Giant Leap

THANK YOU CONTRIBUTORS!

Earlier this year, ATRI asked the industry to STEP UP and support its critical research through charitable contributions. The industry responded in several ways. Some of ATRI's core contributors stepped up and increased their annual giving amount. Others in the industry stepped up with a first-time contribution. And some took the giant leap to become a new core contributor with the commitment for an ongoing annual contribution.

However you chose to leave your footprint, we thank you. ATRI is the trucking industry's source for scientific data and analysis on the many high priority issues facing freight transportation today and your support ensures that ATRI will continue to deliver on its mission.

Join us in thanking the individuals and organizations listed here who responded to the call for the industry to STEP UP and increased their current annual support, made a first-time contribution or took the giant leap to become a core contributor and give on an annual basis.

If you or your company has not contributed in the past, now is the time to STEP UP and do your part. There's still time to leave your footprint.

View www.atri-online.org to explore your giving opportunities.

STEP UP And leave your footprint.

www.atri-online.org

Acklie Charitable Foundation **ArcBest Corporation** Arizona Trucking Association Barr Nunn Transportation **Boyle Transportation** Colorado Motor Carriers Association Combined Transport **CPC Logistics/Driver Sourcing** Craig and Karen Meyer Dave and Betsy Manning **Elliott Brothers Truck Lines** Florida Trucking Association Grand Island Express **Great West Casualty Company** Indiana Motor Truck Association Kevin and Rebecca Brewster Maverick Transportation Mississippi Trucking Association Modern Transportation Services Motor Carrier Service, Inc. National Tank Truck Carriers Nebraska Trucking Association olina Trucking Assocation Foundation orth Dakota Motor Carriers Assocation

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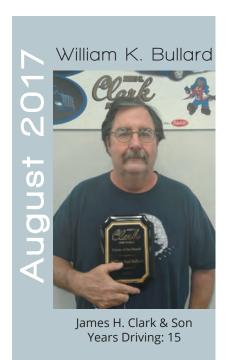
If you have drivers that you would like to submit for Utah Trucking Association's Drivers of the Month contact Terry Smith at 801.973.9370 or terry@utahtrucking.com.

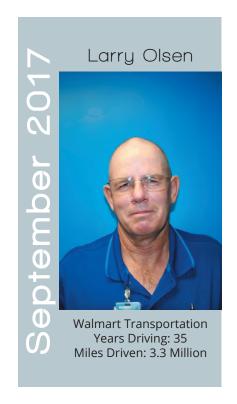


Walmart Transportation Miles Driven: 2.3 Million



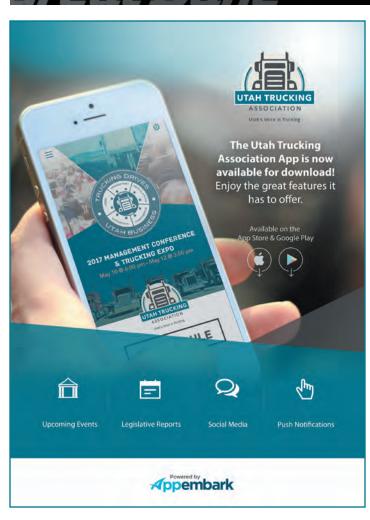


















Friday & Saturday

April 6th-7th, 2018

At Deseret Transportation



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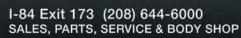


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